The Intelliverse Advantage

INTELLIVERSE®
sales accelerated.

Intelliverse Sales Acceleration
Reasons to Choose Intelliverse over The Competition

By Sales, For Sales

Intelliverse was built specifically for sales teams and leverages hundreds of years of combined sales leadership experience from Intelliverse and our customers. We understand the unique challenges that salespeople face because we are salespeople. The result is an application that is solely focused on bringing more new revenue into your company.

Real-Time Analytics Drives Business Decisions

Everyone talks about "Big Data" but too often this data is complex and delivered too late-making it difficult to use to actually affect outcomes. Intelliverse makes the most relevant, sales-focused information easy to understand and available in real-time, so sales leaders can easily make adjustments to bring performance to the next level and drive home results.

A Single, Familiar Interface

With a native integration directly in your CRM, Intelliverse seamlessly fits into your existing workflow - there's never a need to toggle between two interfaces. Plus, the learning curve is a breeze since the reps are already familiar with your existing interface.

Quality You Can Trust

Intelliverse has the energy-level, drive and innovation of a start-up- yet we have 30 years of experience and proven reliability. This unique combination of a "30 year-old start-up" gives Intelliverse's customers peace of mind (no need to be concerned with system failures and down times).

100% Browser Based - Use It Anytime, Anywhere. On Any Device

There's no need to install software or plugins to each user computer, so it makes everyday & on-the-go use a snap. All the technology you need to use Intelliverse is right in your CRM.

Intelliverse Labs

We build and own our own intellectual property, allowing us to quickly respond to the needs of our customers. When we hear a great new idea from a customer - we build it. We're always listening to our customers to help drive our product and find more ways to help make your business better and more profitable.

The Technology is Ours - Saving You $$

There are no 3rd party licensing costs involved in our platform so we don't have to pass any on to you. Many other service providers use external components and are limited by the savings they can provide. We built our platform from the ground up and have extensive history & experience in voice services - at the end of the day, we can bring that savings to you.

Easy Installation and Use

New customers often don't believe that our implementation is so quick and easy. In less than an hour, our software will be installed in your CRM and ready for use by your salespeople. Compare that to days of implementation required by some services.

Simple Pricing You Can Trust

Our pricing model is simple. We don't nickel and dime our customers. You simply pay a monthly fee for every license. That's it. You don't even need a calculator to estimate your spend with us.

One Solution for All Types of Sales Teams

Outside Sales, Inside Sales, Mid-Market Salespeople, National Account Executives. Intelliverse has features that fit the needs of all your salespeople so you get everything you need in 1 application. That makes consistent reporting a breeze since you have the convenience of a single tool for your entire global team.

ABOUT INTELLIVERSE®

Intelliverse® is a global leader in sales accelerated enterprise software and managed services. The Company's patent-pending Sales Acceleration software makes outside and inside sales teams more effective. Lead Generation and Marketing Automation Managed Services enable businesses to focus on closing sales by relying on Intelliverse for upper funnel activities, such as appointment setting and lead qualification. Intelliverse has been delivering reliable, scalable and flexible services for three decades. Helping our customers beat their sales and revenue goals inspires us to continually explore the most innovative solutions and remain relevant. Coincidentally, it also helps our customers fall and stay in love with our solutions.

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