



Give salespeople **MORE TIME** to turn **QUALIFIED PROSPECTS** into **CUSTOMERS**

### ...with Managed Services

#### Managed Lead Generation

*Sales Lead Generation & Qualification of Sales-Ready Prospects*

#### Managed Marketing Automation

*Nurturing & Lead Scoring*

- ✓ Eliminates the daily grind of prospecting and cold calling
- ✓ Increases pipeline by bringing in more opportunities and net-new business
- ✓ Delivers Qualified Prospects - allowing your sales team to focus on closing deals & growing revenue

### ...with Sales-Focused Software

#### Sales Acceleration Software

- Increases Sales Productivity by 42%
- Generates 200-400% More Conversations

#### Email Tracker Software

*Sell smarter with powerful email tracking tools*

- ✓ Technology that drives high-performance sales teams and accelerates revenue
- ✓ Transforms your business by driving growth and creating predictability & transparency in your sales process. Sell Smarter & Faster
- ✓ Drives real-time business decisions that improve results - by using data-driven insights & real-time analytics